



INNOVATIVE EQUIPMENT SOLUTIONS

New Product Announcement

Date: September 12, 2005

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FOR IMMEDIATE RELEASE

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Windsor Expands The Chariot® Family of Cleaning Equipment The Industry's First Stand-up Cleaning Platform

Denver, Colorado USA - The Chariot platform, from Windsor, a Castle Rock Industries company, continues to launch new Chariot models to address additional cleaning needs. The Chariot is a new category of cleaning equipment – the industry's first "stand-up" machines. The current Chariot stand-up models offer customers multiple cleaning processes— the iScrub™ disk and cylindrical scrubbers and the iGloss™ burnisher. The new models, the **Chariot iRenew** interim carpet cleaner and the **Chariot iVacuum** wide area vacuum increases the family to five. "Chariot owners have embraced the new stand-up platform design," comments Bob Gorsky, Corporate Market Channel Manager for Windsor, "So much so that they are now asking for other cleaning functions to be provided in the same stand-up platform. The two new models are being launched due to customer feedback and demand"

Why walk when you can step up to a Chariot? The Chariot increases productivity, cleaning consistency and job quality by providing:

- o Increased floor coverage, with higher speeds and extended battery life (optional battery exchange system available.)
- o Reduced operator fatigue over the course of a normal shift, especially when compared to walk-behind products or even ride-on machines in certain applications.
- o Greater maneuverability, especially in small, complex layouts typically found in supermarkets, retail stores, education and healthcare facilities, and various types of government and public buildings.

The end result is a new "stand-up" platform of machines that is simple, agile and productive, that can reduce cleaning times up to 50% over traditional walk-behind machines. The Chariot can energize your cleaning teams to be more productive, with less fatigue, resulting in motivated employees and less turnover.

In creating the Chariot "stand-up" platform, Windsor conducted extensive studies on cleaning industry requirements, as well as benchmarking similar designs in the material handling and commercial lawn care industries. The company also employed the expertise of ergonomic



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design engineers to insure that the Chariot addressed the key features such as comfort, sightlines and ease of use for the operator. The end result is a whole new way of thinking about virtually every aspect of cleaning technology, including:

- o New stand-up platform that is comfortable and efficient, with pedal controls for acceleration and braking.
- o New steering controls for greater maneuverability and flexibility.
- o Small footprint that offers maximum visibility.
- o Selection of high efficiency electrical components for optimal power usage and longer run time.
- o New burnisher pad motor that optimizes run time and produces a higher gloss on finished floors.
- o New battery system that can easily be serviced by the operator.
- o An easy-to-exchange battery system that allows operators to effectively double their run time

The Chariot family will now offer four distinct cleaning processes:

- o Vacuuming
- o Interim carpet cleaning
- o Scrubbing—Disk and Cylindrical
- o Burnishing

In the cleaning industry, where labor accounts for 70 to 90% of floor care operating costs, the greatest benefit comes from those products that increase productivity. With the new Chariot machines, Windsor far surpasses the productivity of today's machines. The Chariot combines the speed of a ride-on with the flexibility and responsiveness of a walk-behind in complex cleaning environments. Chariot can reduce your cleaning time by up to 50%. Why walk, when you can step up to a Chariot?

