

# Press Release

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FOR IMMEDIATE RELEASE

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## Windsor Upgrades To SAP System

1 May 2007

Windsor Industries is pleased and excited to announce the start to the long awaited upgrade of our computer information systems. Mid 2008 will see the transition from the current Mapics/AS400 environment to the powerful SAP system.

As we prepare for this conversion, you will notice a new look and feel to literature, order acknowledgements, invoices, packing slips, product labeling and PO's. Our existing products will now have an additional item number designation that will be utilized in the new system in 2008. Effective immediately, the additional product identifier will be displayed along with our current information to help ease the transition, familiarize you with the new format, and ensure a seamless conversion. As new products are introduced to the Windsor family the new format for the item number will be assigned immediately.

There has been no change to our existing sku's as they exist today and you can continue to order product with the current part numbers / designations throughout 2007.

A common example of the new format is shown below:

(AM3) 1.004-019.0

(Part Number 53809) 8.600-550.0

Windsor Industries remains dedicated to the pursuit of continuous improvement and easier business interactions with you, our customers and suppliers. Our approach to this conversion process will focus on these objectives as well. This will be the first of many communications regarding this process.

If you should have any questions or concerns immediately please contact our customer care team at 1-800-444-7654.

Windsor Industries manufactures a full line of innovative floor maintenance equipment for all your cleaning needs, including: Carpet Extractors and chemicals, vacuum products, Floor scrubbers and sweepers, and floor machines and burnishers.

Kärcher Floor Care brings together the best brands in the commercial cleaning and maintenance industry: Windsor, Prochem and Century 400. Together, these brands have provided floor care equipment and chemicals for more than 35 years.